PORTUGUESE BANKING SECTOR OVERVIEW



AGENDA

- Importance of the Banking Sector for the Economy
- II. Credit Activity
- III. Funding
- IV. Solvency
- V. State Guarantee and Recapitalisation Schemes for Credit Institutions
- VI. Profitability



JANUARY 2015

PORTUGUESE BANKING SECTOR OVERVIEW

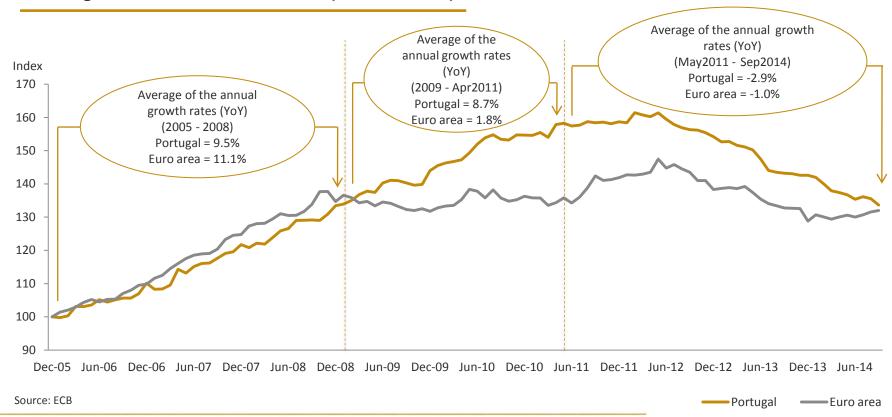
I. Importance of the Banking Sector for the Economy





Contrary to what occurred in the Euro area, the 2008-2010 financial crisis did not slow down the total assets growth of Portuguese banks, however it fell with the sovereign debt crisis.

Banking sector's total assets evolution (Dec. 2005=100)

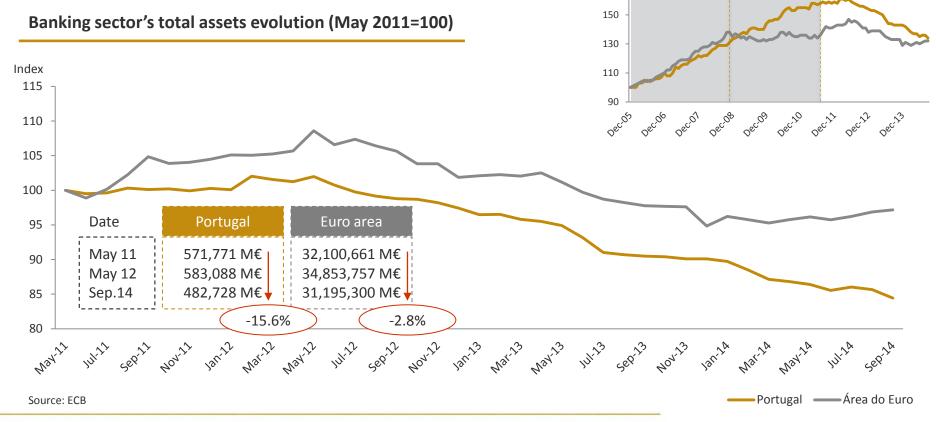




Banking sector's total assets evolution (Dec. 2005=100)

Portuguese banks started the measures for undertaking their deleveraging process after the Economic Adjustment Programme

began. Their results started to show on banks' balance sheets after May 2012.

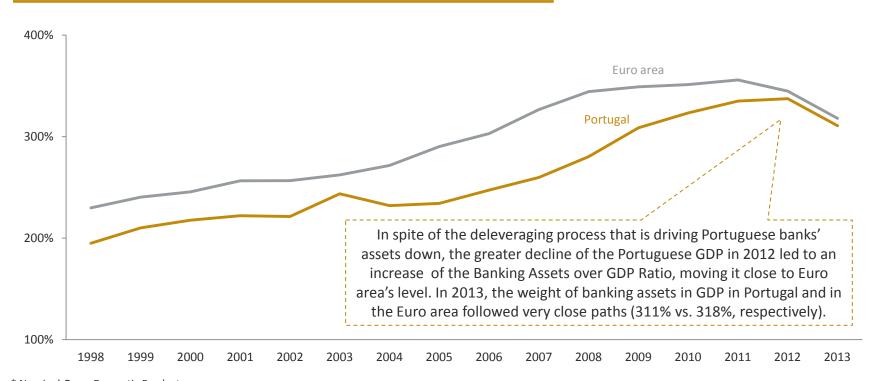


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The Portuguese banking sector plays an important role in the economy. Its weight on the national GDP is similar to Euro area's level.

Banking sector's assets relative to GDP* for Portugal and Euro area

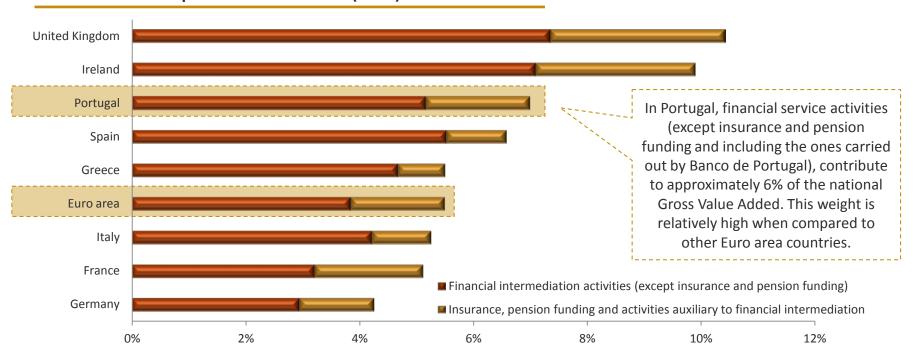


^{*} Nominal Gross Domestic Product.



In Portugal, the contribution of financial intermediation activities for the national Gross Value Added stays well above the one of the Euro area.

Financial intermediation GVA relative to total GVA for Portugal and selected European Union countries (2009)



Source: Eurostat, Statistics Portugal (INE), Central Statistics Office Ireland



The downgrades of the Portuguese Republic ratings negatively affected the ratings of Portuguese banks.

Evolution of the Portuguese Republic and Portuguese banks' ratings by Moody's, S&P and Fitch

Moody's / S&P / Fitch	M	SP	F	M	SP	F	M	SP	F	M	SP	F	M	SP	F	M	SP	F	M	SP	F
Aaa / AAA / AAA																					
Aa1 / AA+ / AA+	•																	1			
Aa2 / AA / AA	•		•	•		•												1			
Aa3 / AA- / AA-	••	•	•			•															
A1 / A+ / A+	•		••	•	••	••	•		•												
A2 / A / A		•			•		••		•												
A3 / A- / A-		••			••		•	••	•									3			
Baa1 / BBB+ / BBB+								•	•												
Baa2 / BBB / BBB																		1			
Baa3 / BBB- / BBB-										•	•										
Ba1 / BB+ / BB+											••	••			••			••	•		••
Ba2 / BB / BB										••	•			•			•			*	
Ba3 / BB- / BB-													••	•		••	••		••	••	
B1 / B+ / B+													•			•			•	•	
B2 / B / B														•							
	2008			2009		2010			2011			2012			2013			Current			

Source: Bloomberg Portuguese Republic

Portuguese banks

End of year

PORTUGUESE BANKING SECTOR OVERVIEW

II. Credit Activity

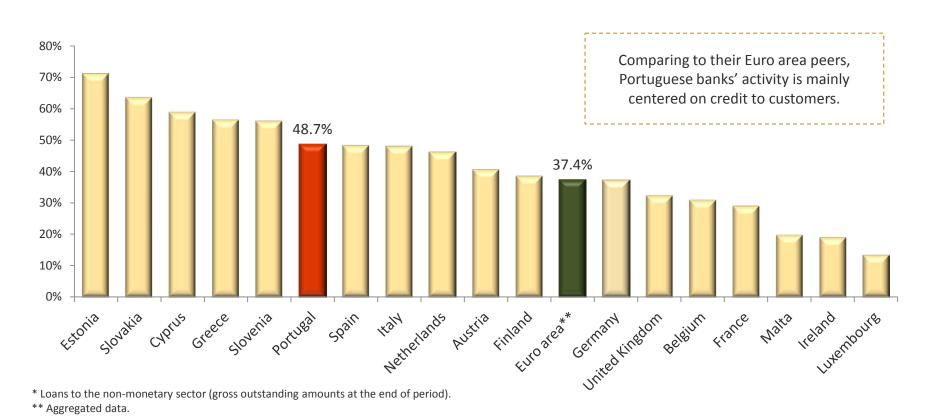






For Portuguese banks, credit to customers absorbs almost 50% of total assets.

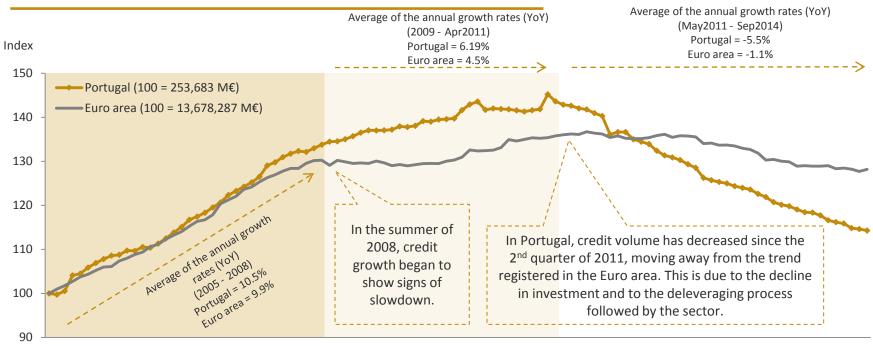
Credit to customers* as a percentage of total assets (September 2014)





During the period that preceded the financial crisis, credit volumes followed a strong increasing trend, both in Portugal and in the Euro area.

Trends in credit* in Portugal and in the Euro Area (Dec. 2005=100)

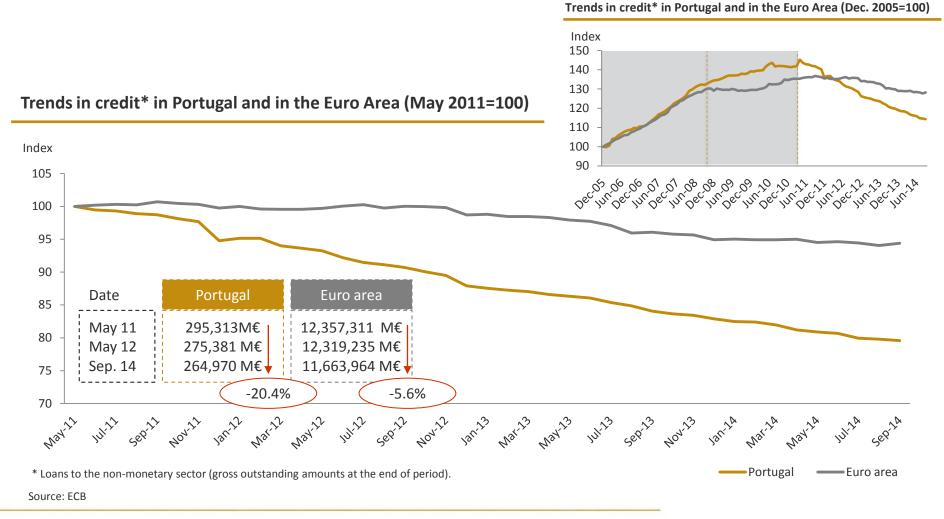


Dec-05 Jun-06 Dec-06 Jun-07 Dec-07 Jun-08 Dec-08 Jun-09 Dec-09 Jun-10 Dec-10 Jun-11 Dec-11 Jun-12 Dec-12 Jun-13 Dec-13 Jun-14

^{*} Loans to the non-monetary sector.



After the sovereign debt crisis affected Portugal, credit volume decreased more than in the Euro area.

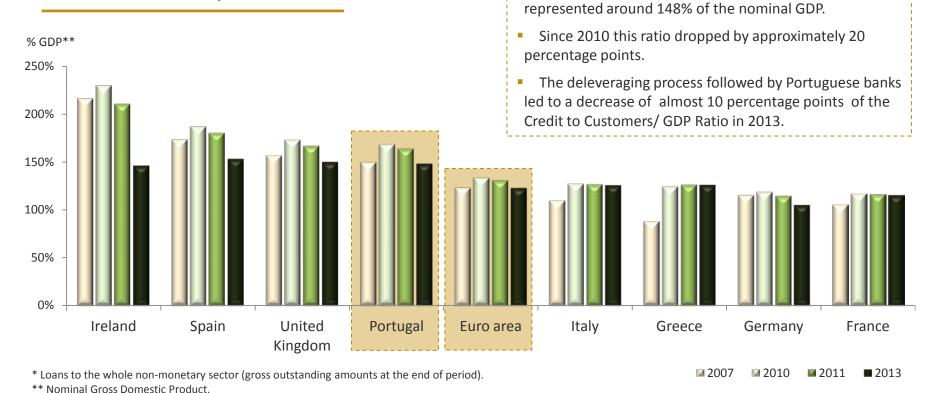




At the end of 2013, credit to customers in Portugal

Despite the reduction in the Credit to GDP Ratio since 2010, the Portuguese economy still presents relatively high levels of bank debt to GDP when compared with the Euro area.

Credit to Customers* / GDP** Ratio

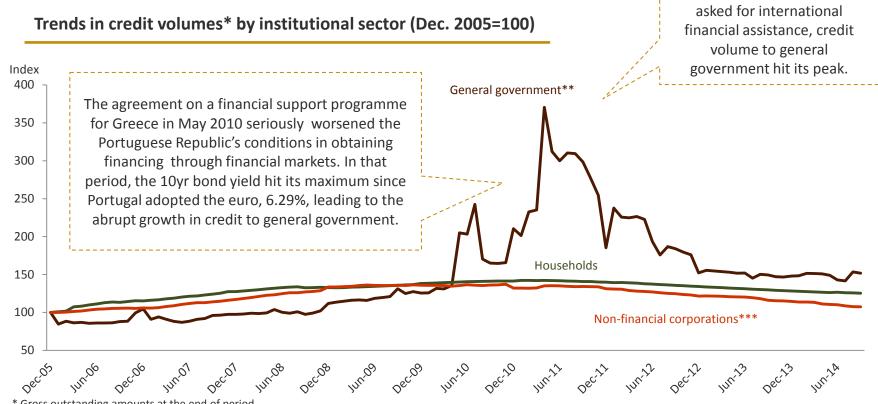


Source: ECB. Eurostat

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Stocks of credit to households and non-financial corporations reveal divergent trends than stocks of credit to the general government. In April 2011, when Portugal



^{*} Gross outstanding amounts at the end of period.

^{**} Only includes loans (does not include public debt securities).

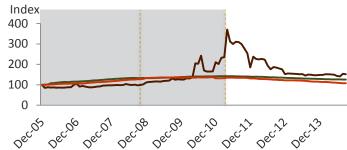
^{***} Includes state-owned non-financial corporations.



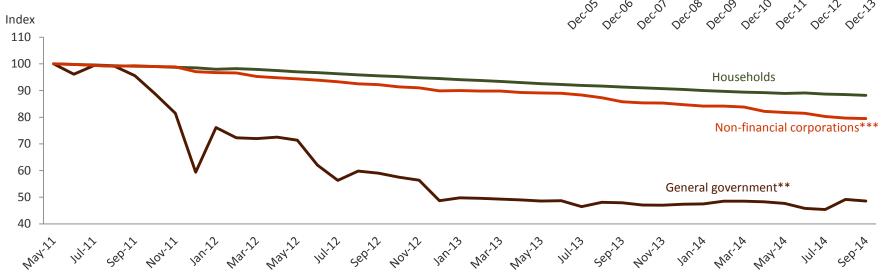
However, since the beginning of the EAP the stock of credit to the general government has been decreasing at a higher pace

than the stock of credit to households and non-financial corporations.

Trends in credit volumes* by institutional sector (Dec. 2005=100)



Trends in credit volumes* by institutional sector (May 2011=100)



^{*} Gross outstanding amounts at the end of period.

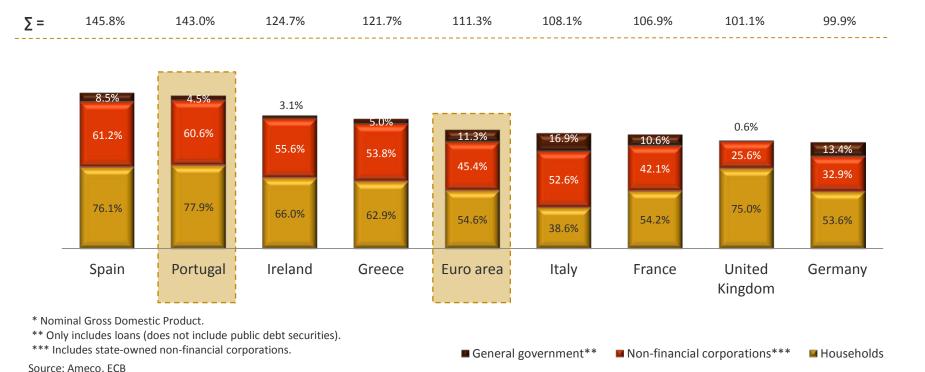
^{**} Only includes loans (does not include public debt securities).

^{***} Includes state-owned non-financial corporations.



In Portugal, the reliance on credit of households and nonfinancial corporations is considerably higher than in the Euro area.

Weight of credit to households, non-financial corporations and general government in GDP*, in Portugal vs. selected European Union countries (December 2013)

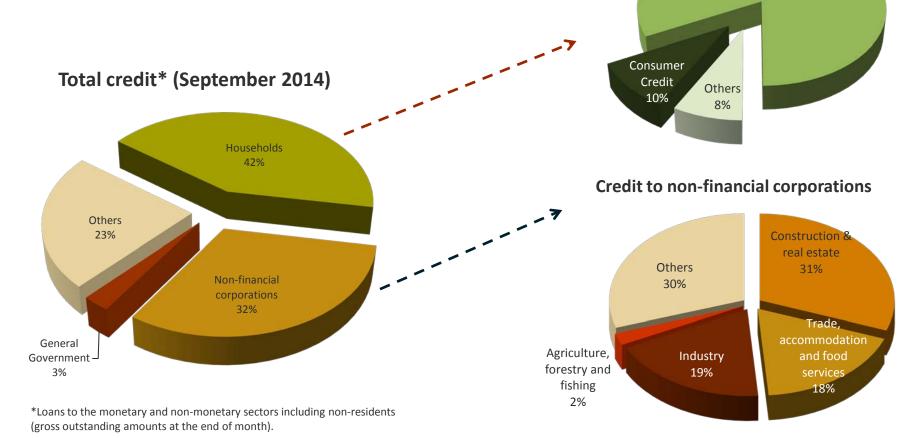




Mortgages 82%

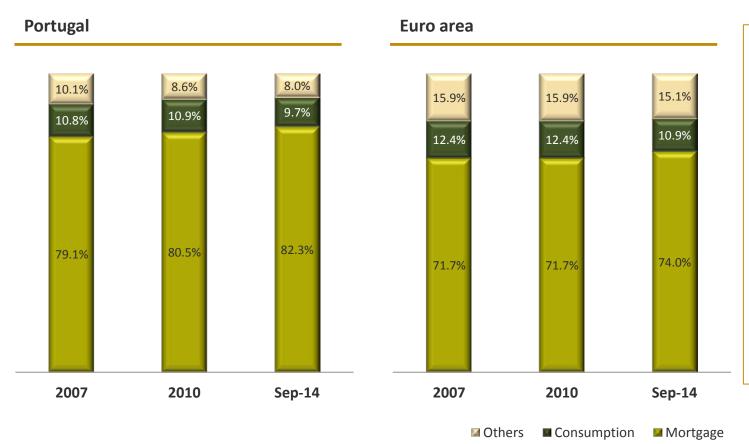
Credit to households

Credit to households is primarily mortgages, whereas credit to NFC is mainly intended to construction and real estate.





In Portugal, mortgages account for a bigger share on the outstanding amount of loans to households than in the Euro area.



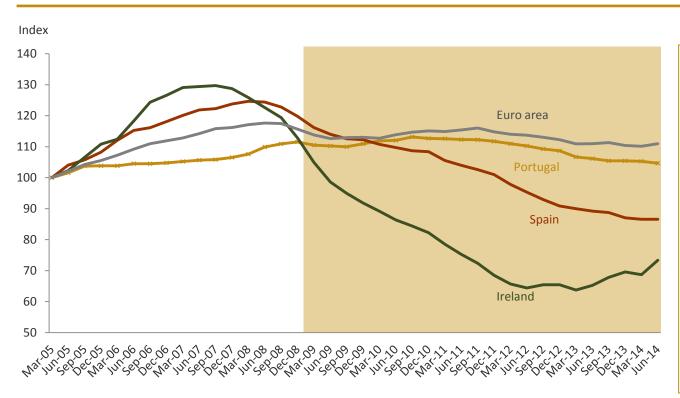
The weight of consumer credit on the stock of loans to households has decreased both in Portugal and in the Euro area.

Nevertheless, this type if credit is still less relevant in Portugal than in the Euro area.



The trend of residential property prices in Portugal shows a more stable pattern than the one of other Euro area countries.

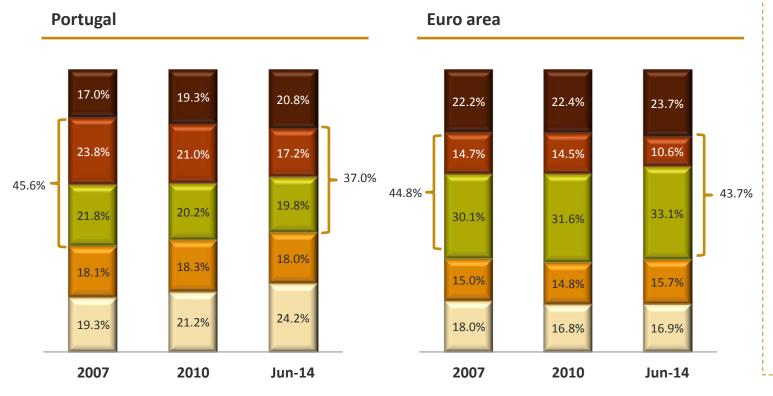
Residential property prices in Portugal and selected Euro area countries (Mar. 2005=100)



When the sub-prime crisis erupted, residential property prices in Portugal remained relatively constant.
The real estate sector had not been influenced by a speculative boom, as happened in Spain or in Ireland.



Within the Euro area, the real estate sector absorbs the largest portion of the outstanding amount of loans to non-financial corporations.



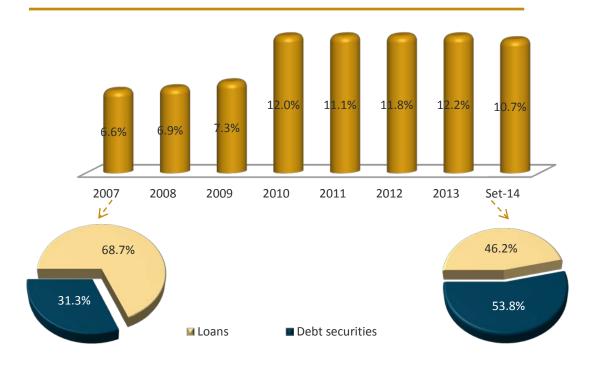
In Portugal, the proportion of the construction and real estate sectors, in aggregated terms, has been decreasing since 2007. In the Euro area, the weight of these sectors increased until 2012, sustained by the real estate sector. More recently however, it has been declining as well, mostly due to the decline in the activity of the construction sector

■ Agriculture & industry ■ Construction ■ Real estate, professional, technical and administrative activities ■ Trade, accommodation and food service activities ■ Others



However, state-owned entities account for almost 10% of the total debt of non-financial corporations to the resident financial sector.

Credit to state-owned non-financial corporations in Portugal*



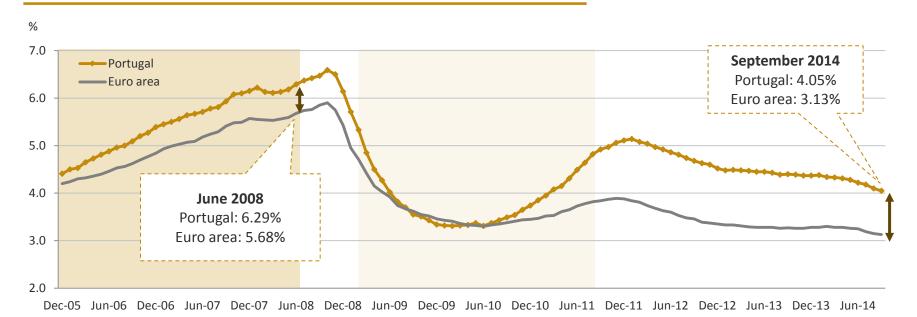
In Portugal, credit to the State-Owned Enterprise Sector absorbs an important share of the total outstanding amount of credit to non-financial corporations. Moreover, it increased substantially from 2009 onwards.

^{*} As a percentage of the total amount of loans outstanding and debt securities owed by non-financial corporations to the resident financial sector. The concept of resident financial sector includes not only banks but also other financial institutions.



The gap between the average interest rates on loans to nonfinancial corporations in Portugal and in the Euro area increased after the beginning of the sovereign debt crisis, due to the fragmentation of the financial markets.

Evolution of the average interest rates on MFI loans to non-financial corporations (stock on balance sheet) in Portugal and in the Euro area



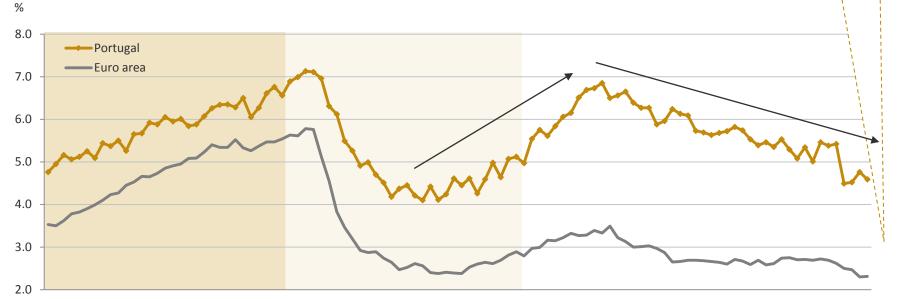


Interest rates on new loans to NFCs in Portugal increased since mid-2009, however they have been decreasing since the beginning of 2012.

Evolution of the average interest rates on MFI loans to non-financial corporations (new operations) in Portugal and in the Euro area

September 2014 Portugal: 4.59%

Euro area: 2.31%



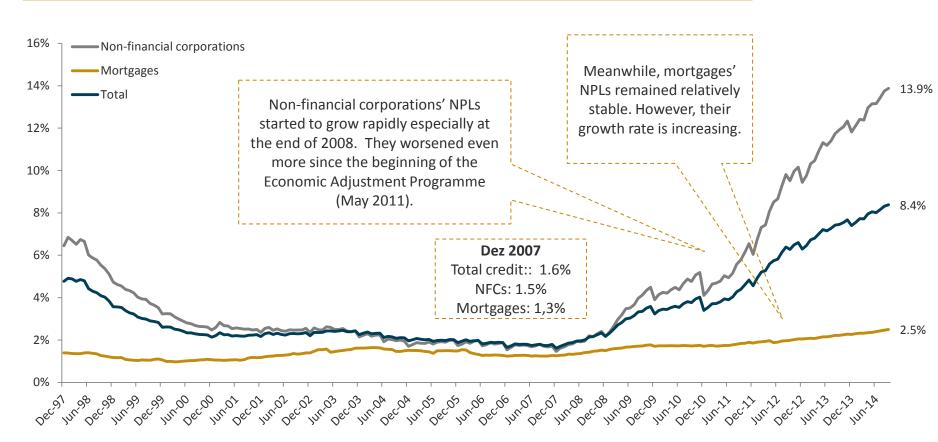
Dec-05 Jun-06 Dec-06 Jun-07 Dec-07 Jun-08 Dec-08 Jun-09 Dec-09 Jun-10 Dec-10 Jun-11 Dec-11 Jun-12 Dec-12 Jun-13 Dec-13 Jun-14

Source: BCE



NPLs grew since 2008 mainly in the corporate segment.

Non-performing loans* as a percentage of the corresponding credit (until September 2014)

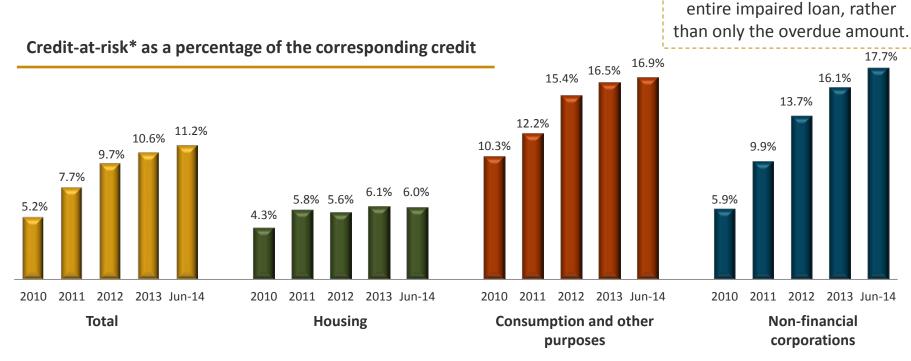


^{*} Base on the national definition that includes only amounts outstanding of credit overdue for at least 30 days and doubtful loans recorded in the balance sheet of monetary financial institutions.



The new ratio considers the

In 2011, following the Adjustment Programme requirements, Banco de Portugal has implemented a new NPLs ratio in line with international practices, named credit-at-risk.



^{*} Includes total outstanding credit with overdue installments of principal or interest for a period of more than 90 days, total value of outstanding restructured credits in which payments of principal or interest, having been overdue by a period equal to or greater than 90 days, have been capitalized, refinanced or rescheduled without adequate strengthening of collateral or full repayment of overdue interest and outstanding credit with overdue installments of principal or interest for a period of less than 90 days, but for which there is evidence that would justify its classification as non-performing loans

PORTUGUESE BANKING SECTOR OVERVIEW

III. Funding



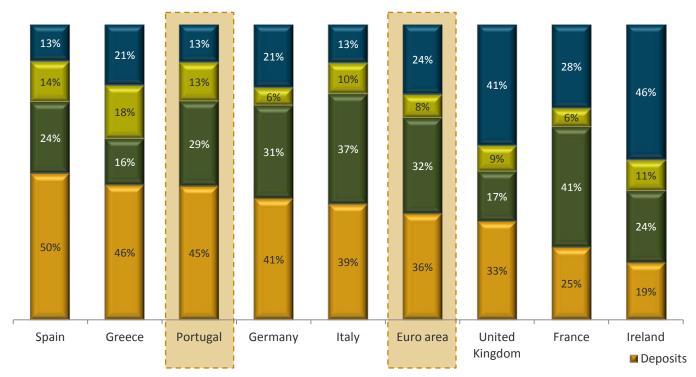
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Deposits from customers constitute the most important part of the financing structure of Portuguese banks.

Financing structure of Portuguese and other European Union countries' banks (September 2014)



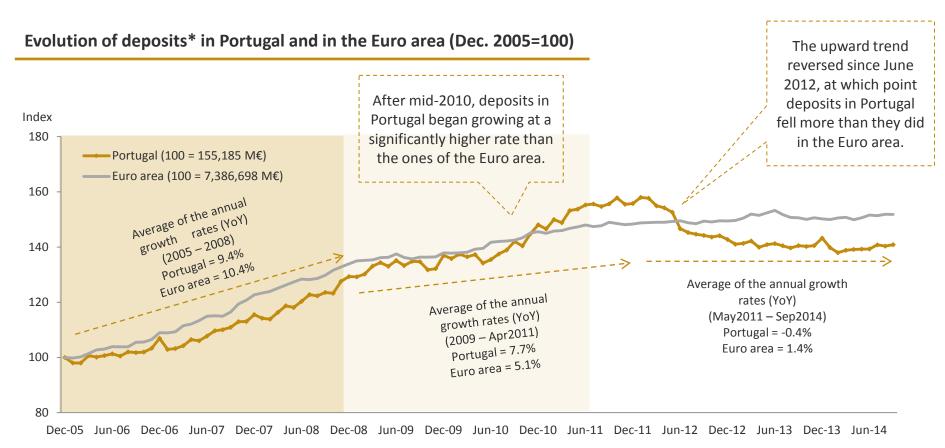
In the European context, the
Portuguese banking system has one of the largest shares of deposits from customers in the financing structure.
Compared to deposits from customers, wholesale funding plays a less important role.

■ Wholesale ■ Capital ■ Others*

^{*} Includes external liabilities, i.e., liabilities issued by non-residents in the Euro area, except in the UK where it refers to liabilities issued by non-residents in the country.



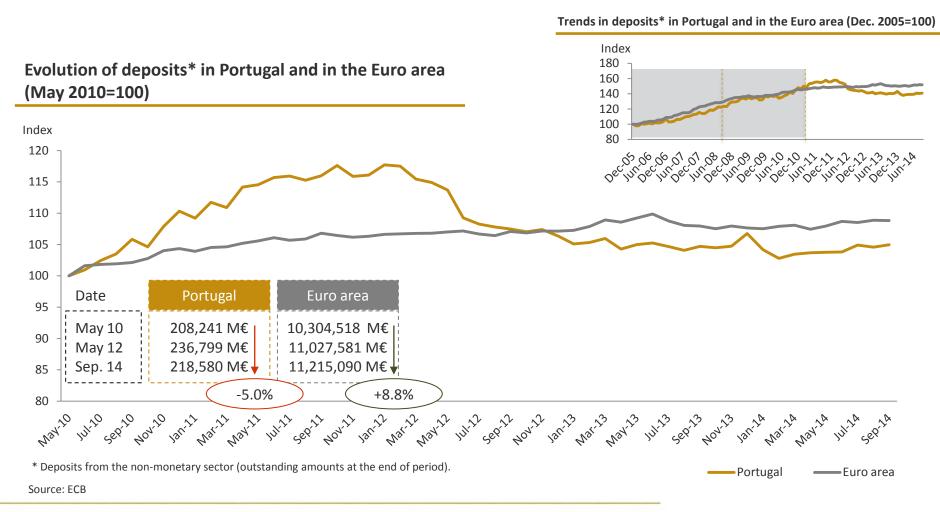
The trend followed by deposits from customers in Portugal reveals some differences compared with the Euro area.



* Deposits from the non-monetary sector (outstanding amounts at the end of period).



More recently the volume of the deposits both in Portugal and in the Euro area has remained relatively constant.



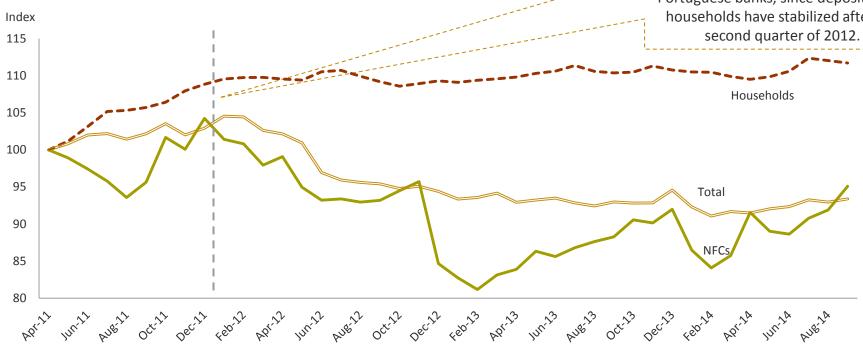


In spite of the austerity imposed by the Adjustment Programme

deposits from households continued to grow one year following its implementation.

Evolution of deposits* in Portugal, by institutional sector (Apr. 2011 = 100)

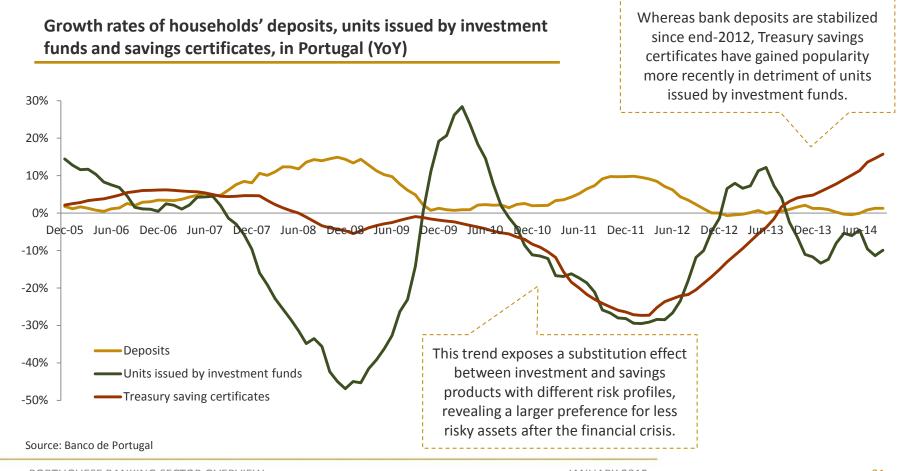
Since the beginning of 2012,
Portuguese non-financial corporations have been reducing their amount of deposits due to difficult financial positions. This trend has been driving down the total amount of deposits in Portuguese banks, since deposits from households have stabilized after the



^{*} Deposits from the non-monetary sector (outstanding amounts at the end of period).

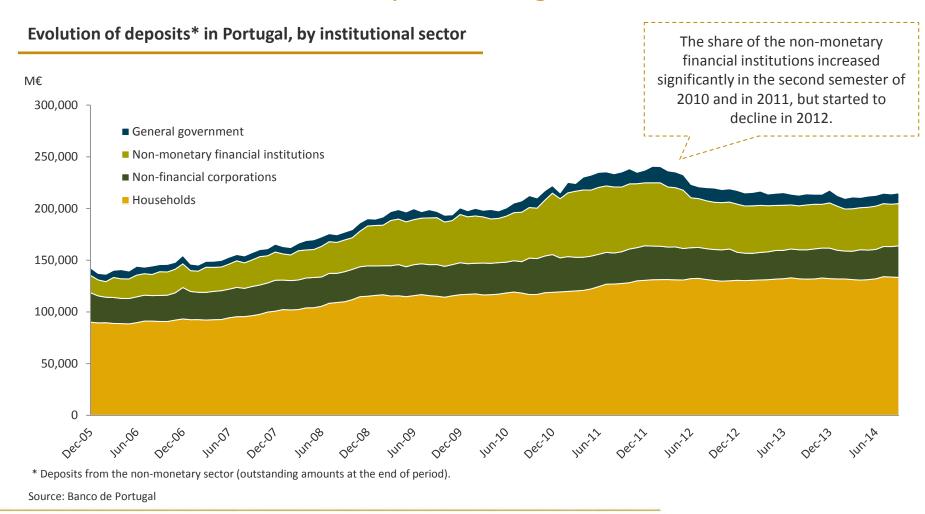


During 2011, the growth in deposits from households coincided with the decrease of their ownership of units issued by investment funds.





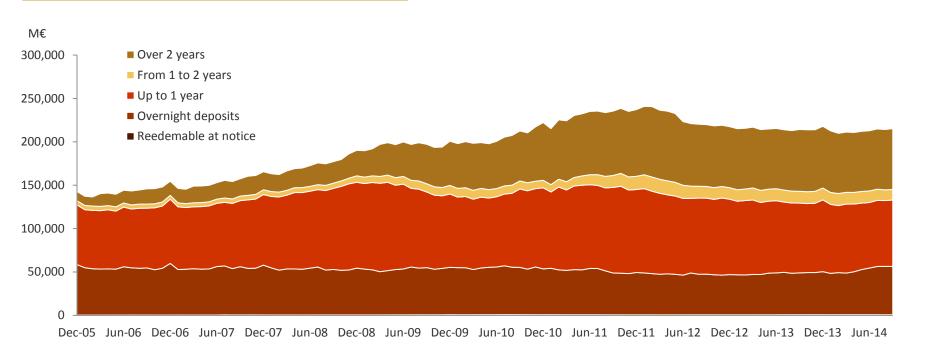
In Portugal, deposits are mainly held by households and their share has been consistently increasing.





Deposits with maturities of less than one year are the most notable, in spite of the recent growth in the share of deposits with longer maturities.

Evolution of deposits* in Portugal, by maturity

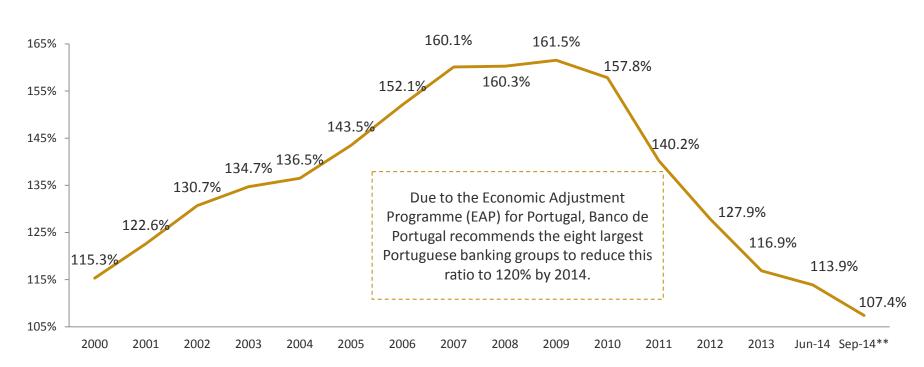


^{*} Deposits from the non-monetary sector (outstanding amounts at the end of period).



The decrease of the Loan-to-Deposit Ratio reflects the deleverage of the Portuguese banking sector.

Loan*-to-Deposit Ratio, on a consolidated basis



^{*} Credit volumes net of impairments (includes securitized non-derecognized credit). Outstanding amounts at the end of period.

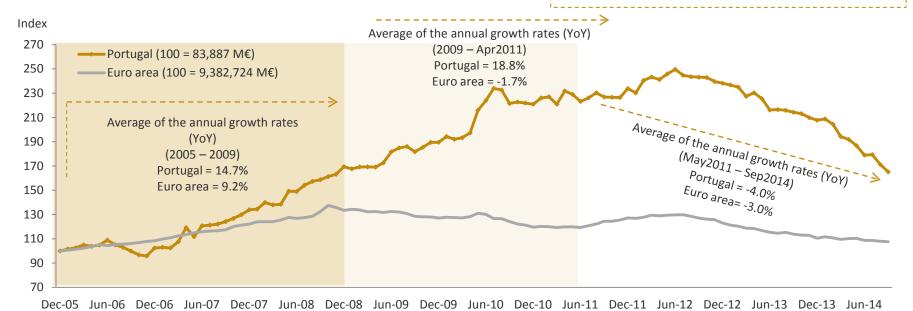
^{**} Excludes Novo Banco due to unavailability of accounting and prudential data.



The use of wholesale funding among Portuguese banks grew at a significantly higher rate when compared with the Euro area. This trend was reversed in the past few years.

Evolution of wholesale funding* in Portugal and in the Euro area (Dec. 2005=100)

The growth of deposits in Portugal was not sufficient to compensate the growth of national banks' assets, leading to a higher dependence on wholesale funding.

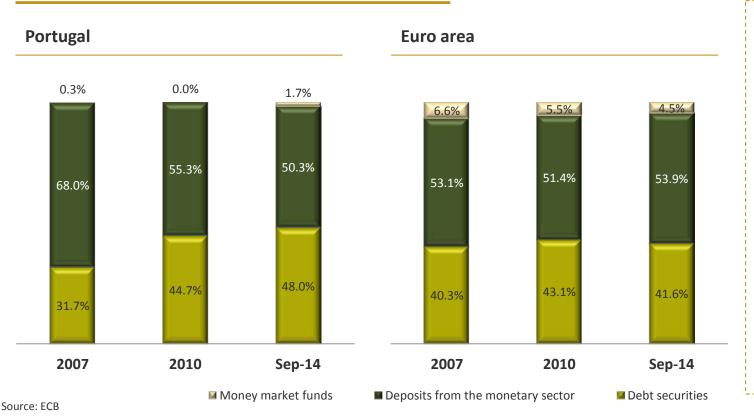


^{*} Wholesale includes deposits from the monetary sector, debt securities issued and money market funds (outstanding amounts at the end of period).



Both in Portugal and in the Euro area, deposits from the monetary sector are the main component of the wholesale funding of the banking sector.

Structure of wholesale funding, by type of instrument



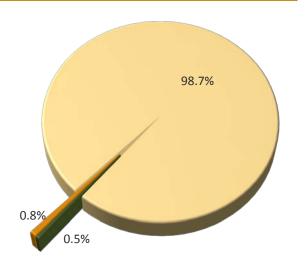
However, the weight of the debt securities market on the wholesale funding structure has increased in Portugal since 2007. Currently, this type of instrument is more predominant in Portuguese banks than in their Euro area peers.

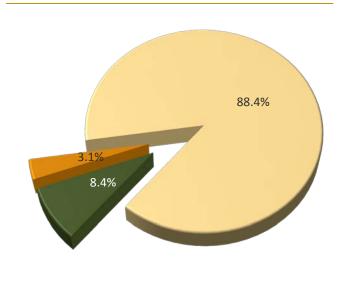


In Portugal as well as in the Euro area, debt securities issued by banks are mainly long-term.

Structure of debt securities, by maturity at issue date (September 2014)

Portugal Euro area





Still, the issuance of short-term debt securities plays a more important role within the Euro area banking sector than in Portugal.

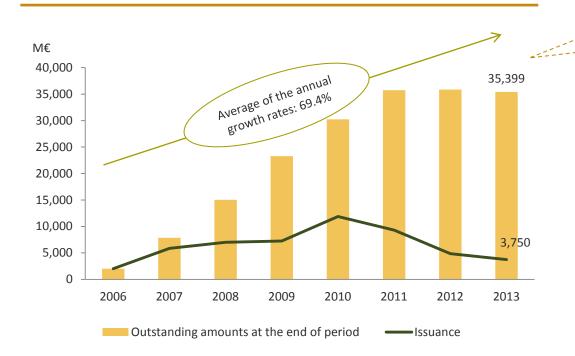
Source: ECB

■ Up to 1 year ■ From 1 to 2 years ■ Over 2 years



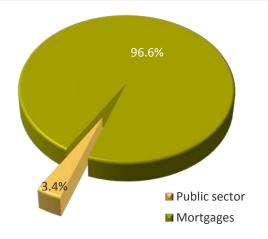
Until 2011, covered bonds became an increasingly important funding source for Portuguese banks. However, more recently the amount issued has been decreasing.

Issuance and outstanding amounts of covered bonds in Portugal



At the end of 2013, the outstanding amount of covered bonds represented approximately 6.9% of Portuguese banks' funding.

Covered bonds by type of underlying asset (2013)

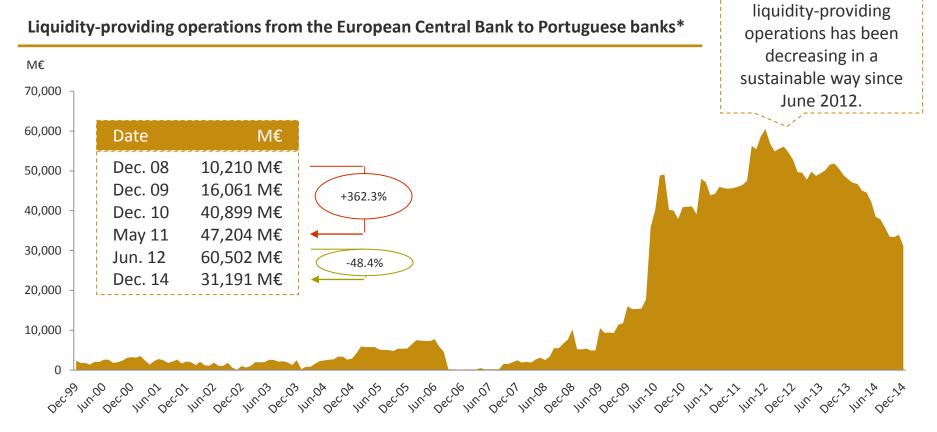


Source: European Covered Bond Council, Factbook, 2014



However, the volume of

Restrictions of access to interbank financial markets led to an increase of Portuguese banks' dependency on ECB.



^{*} Outstanding amounts at the end of period.

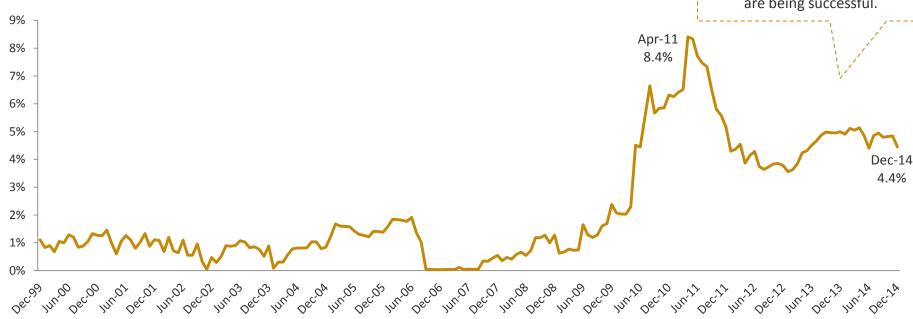
Source: Banco de Portugal



In percentage, the share of Portuguese banks on the total amount of the ECB's liquidity-providing operations increased since 2010.

Share of Portuguese banks in the total amount of ECB's liquidity-providing operations*

Nonetheless, Portuguese banks efforts to decrease their share on the total amount of ECB's liquidity-providing operations, are being successful.



^{*} Percentage of liquidity-providing operations to Portuguese banks from the total amount provided by the Eurosystem to Euro area countries (outstanding amounts at the end of period).

Source: Banco de Portugal, ECB

PORTUGUESE BANKING SECTOR OVERVIEW

IV. Solvency

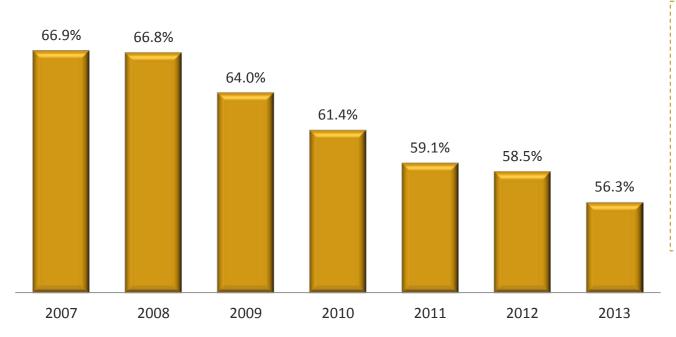






The level of risk of the Portuguese banking assets has been decreasing over the years.

Risk weighted assets over total assets*



The ratio Risk Weighted Asset /
Total Assets of the Portuguese
Banks decreased substiantially in
the last few years. This trend
accelerated after the EAP and
reflects a reduction in the
average risk of the assets which
constitute the balance sheet of
the Portuguese Banks.

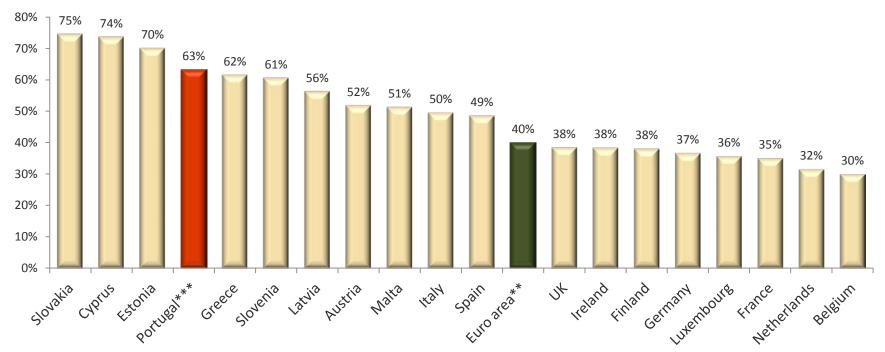
Source: Banco de Portugal

^{*} The risk weighted assets include include off balance sheet items Data on a consolidated basis



However, the ratio of Risk Weighted Assets over Total Assets of the Portuguese Banking System is above the euro area average.

Risk weighted assets over total assets* (June 2014)



^{*} The risk weighted assets include off balance sheet items,

Data for the portuguese banking sector, on a consolidated basis.

Source: ECB

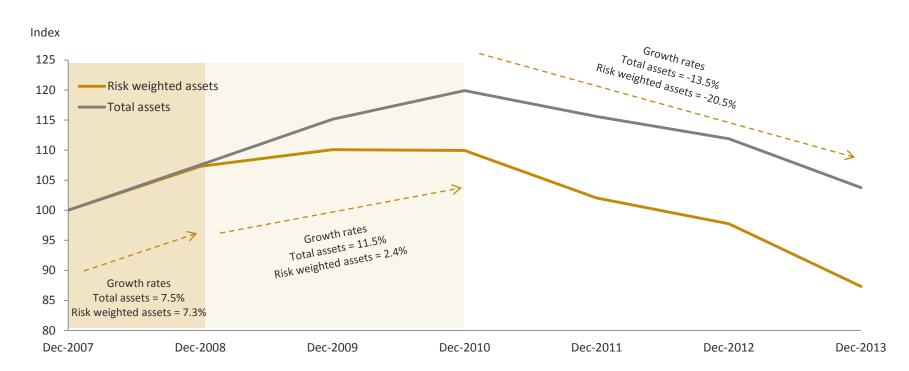
^{**} Euro area with 18 countries.

^{***} The data for Portugal differs from the previous slide due to minor differences between the methodological approaches used by the ECB and by Banco de Portugal.



Total assets have been showing higher growth rates compared to risk weighted assets.

Trend in Portuguese banks' risk weighted assets and total assets* (Dec. 2007=100)



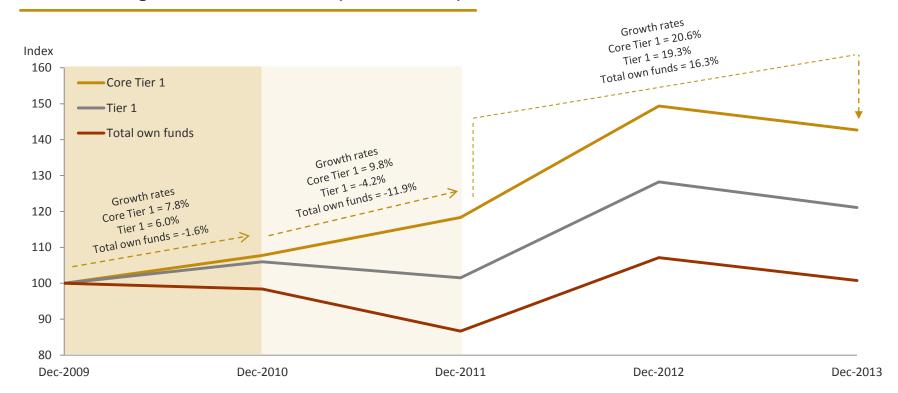
^{*} Data for the Portuguese banking sector, on a consolidated basis which excludes insurance companies.

Source: Banco de Portugal



Portuguese bank's better quality capital, common equity Tier 1, increased significantly since 2009.

Trend in Portuguese banks' own funds* (Dec. 2009=100)

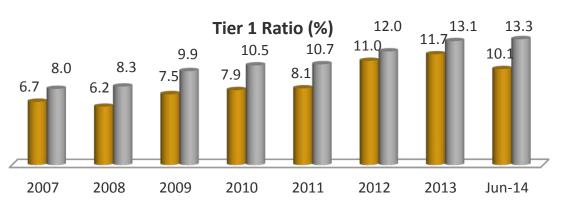


^{*} Data for the Portuguese banking sector, on a consolidated basis which excludes insurance companies.

Source: Banco de Portugal

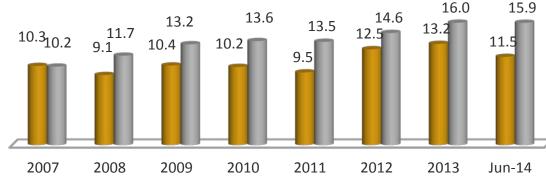


Historically, the capital ratios of Portuguese banks have stayed above the minimum legal requirements.



The Basel II Agreement required financial institutions to maintain a Tier 1 Ratio equal or above 4% and an Overall Solvency Ratio not below 8%. The new regulatory framework adopted after Basel III agreement , in effect since January 2014, focuses on the Common Equity Tier 1 Ratio. In 2014, and in compliance with the transitory regime established by the CRD IV/CRR, the new requirements are 5.5% for the Tier 1 Ratio and 8% in what concerns the Overall Solvency Ratio.

Overall Solvency Ratio (%)



^{*} Data for domestic banking groups and stand-alone banks, on a consolidated basis which excludes insurance companies.

Source: ECB

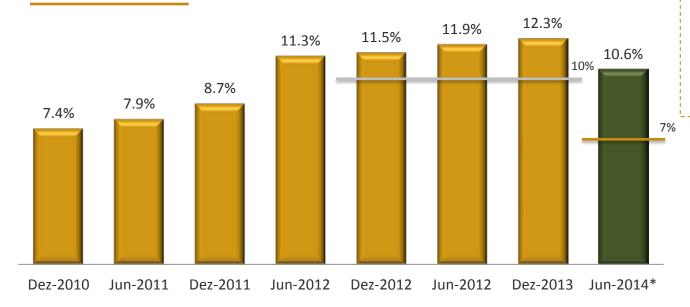
EU

Portugal



Portuguese banks' solvency position improved substantially since 2011 allowing the new CET 1 Ratio to be comfortably above the minimum requirements.

Core Tier 1 Ratio



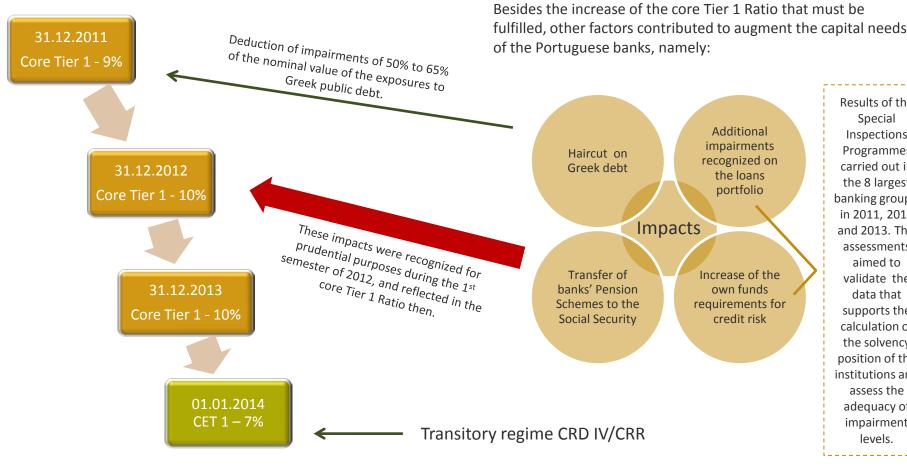
Since the beginning of 2014, Portuguese banks are obliged to fulfil the new transitory regime of own funds adequacy established by the CRD IV/CRR which requires a minimum Common Equity Tier (CET) 1 Ratio of 7%. Until end-2013, Portuguese banks had to comply with a 10% minimum Core Tier 1 Ratio imposed by Banco de Portugal.

Source: Banco de Portugal

^{*} CET 1 Ratio calculated according to the new transitory regime established by the CRD IV/CRR.



Portuguese banks faced new capital requirements within the scope of the Economic and Financial Assistance Program.



Results of the Special Inspections **Programmes** carried out in the 8 largest banking groups, in 2011, 2012 and 2013. This assessments aimed to validate the data that supports the calculation of the solvency position of the institutions and assess the adequacy of impairment levels.

Source: APB, Banco de Portugal

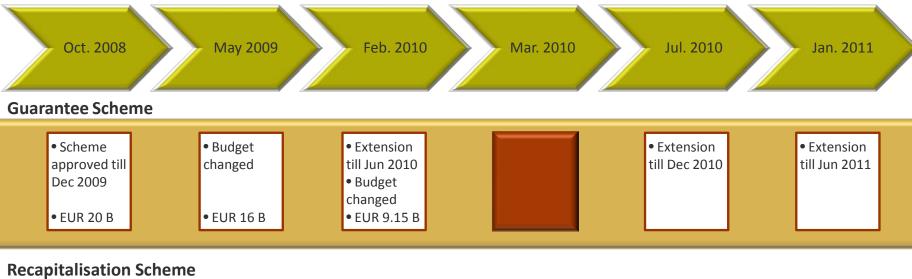
PORTUGUESE BANKING SECTOR OVERVIEW

V. State Guarantee and Recapitalisation Schemes for Credit Institutions





Timeline of the Portuguese State guarantee and recapitalisation schemes for credit institutions before the beginning of EAP.

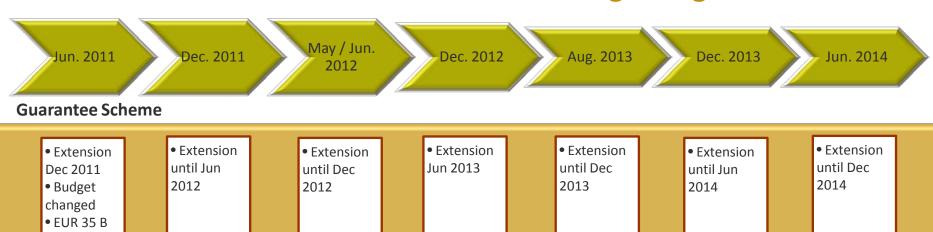




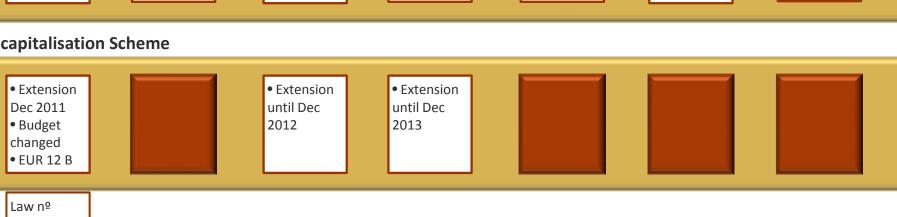
Source: APB, European Commission – DGCOMP, Portuguese Ministry of Finance (DGTF)



Timeline of the Portuguese State guarantee and recapitalisation schemes for credit institutions after the beginning of EAP.



Recapitalisation Scheme



48/2011 I aw nº 4/2012

Source: APB, European Commission – DGCOMP, Portuguese Ministry of Finance (DGTF)



Portuguese banks went through the financial crisis without any State support in terms of recapitalisation...

State Support Scheme used until end of June 2011 FUR 3 Recapitalisation Not used* (Equity) billion > EUR 1,000 M 3 operations in 2008 Σ= **EUR 4.95 B FUR** 9.15 < EUR 1.000 M Guarantees 2 operations in 2009 billion > EUR 100 M 1 operation in 2008, < EUR 100 M 2 operations in 2009

By the end of June 2011:

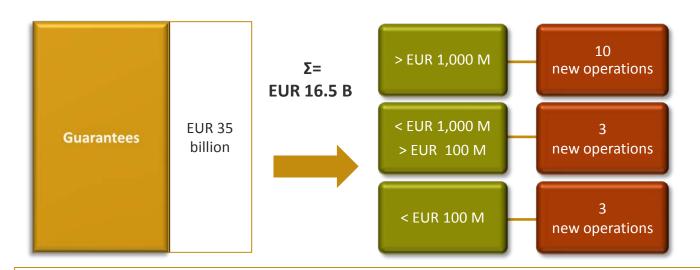
- 6 banks (of which, CGD is State-owned) had used the State guarantee scheme;
- 2 operations that amounted to EUR 75 M were over (one in 2009 and the other in 2010);
- Outstanding guarantees totaled up to EUR 4,875
 M, which corresponded to 53% of the budget.

^{*} Not used by privately owned banks. In December 2010, CGD increased its capital by EUR 550 M, from which EUR 56 M were from the scheme budget. Source: APB, European Commission – DGCOMP, Portuguese Ministry of Finance (DGTF)



... meanwhile, the public debt crisis lead to the increase in the usage of guarantees from the State.

Guarantees Scheme used since July 2011



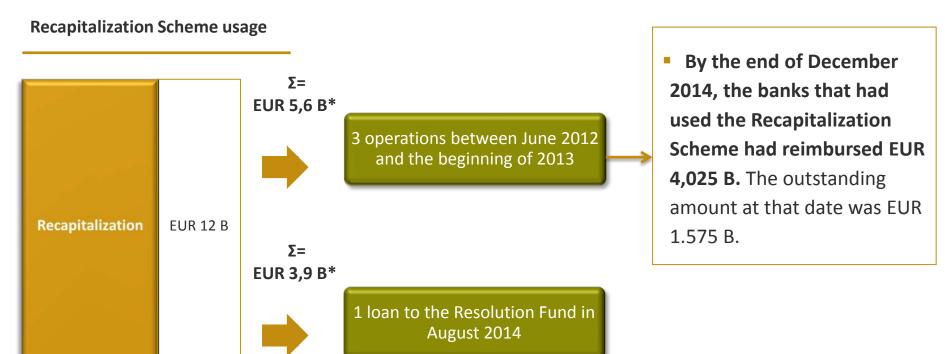
- Since July 2011:
 - 6 banks used the State guarantee scheme for new financing operations;
 - New operations amounted to EUR 16.525 B, which corresponds to 47.2% of the budget.

Source: APB, European Commission - DGCOMP, Portuguese Ministry of Finance (DGTF)

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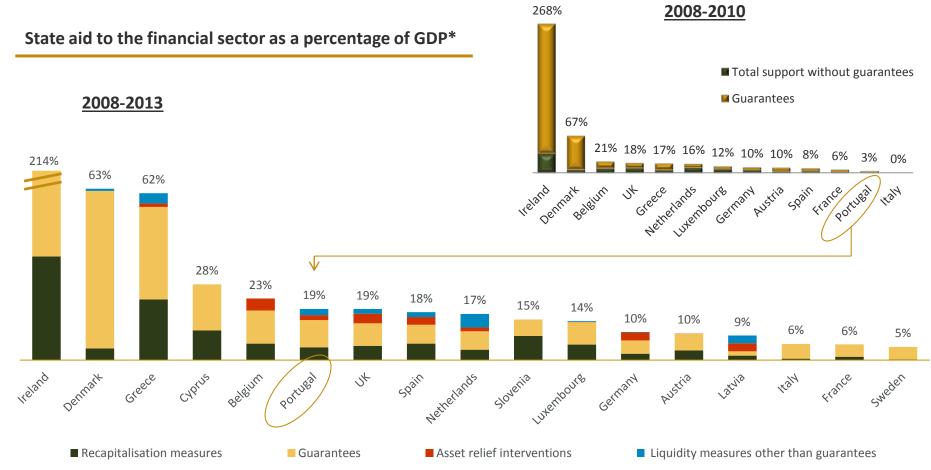
The usage of the Recapitalization Scheme occurred subsequently, to comply with the rules imposed by Banco de Portugal and by EBA.



^{*} Does not include the recapitalization of CGD, in June 2012, that amounted to EUR 1.65 billion. Fonte: APB, Comissão Europeia – DGCOMP, Direcção Geral do Tesouro e Finanças



Until 2010, Portuguese banks usage of state aid was 3% of the GDP, increasing to 19% in 2013.

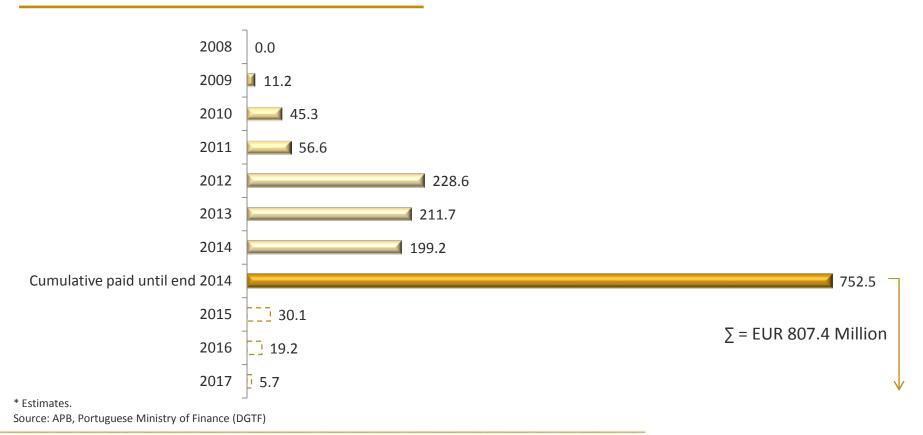


^{*} Data for guarantees and other liquidity measures refer to 2009, year when the use of these instruments by EU countries hit its peak. Source: European Commission



Commissions paid and due upon access of the State guarantee scheme.

Annual commissions paid and due* (EUR Million)



PORTUGUESE BANKING SECTOR OVERVIEW

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VI. Profitability



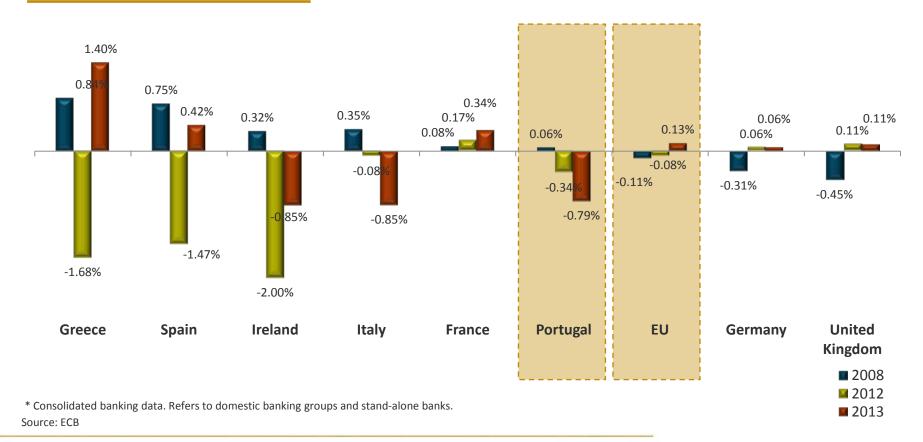
JANUARY 2015





The profitability of the Portuguese banking assets has been decreasing since the European financial crisis of 2008, not following the European recovery.

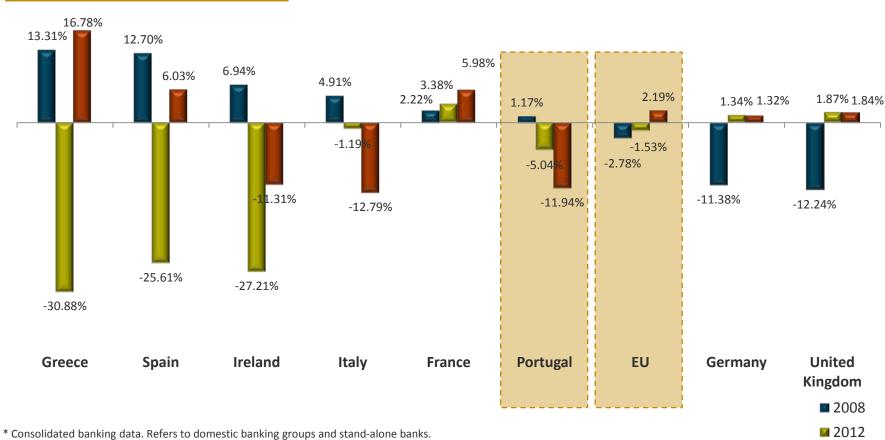
Return on Assets*





A similar scenario is observed when assessing the return on equity of Portuguese and several European banks.

Return on Equity*

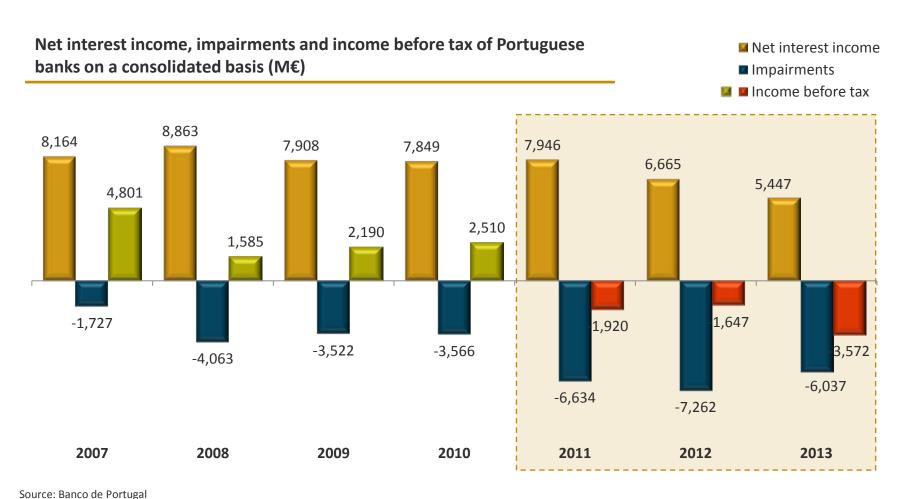


Source: ECB

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The growth of credit risk in Portugal lead to an increase of impairments recorded by banks, which affected their results.



PORTUGUESE BANKING SECTOR OVERVIEW



Since 2011, Banco de Portugal has conducted several inspections to the largest Portuguese banks to assess they have an adequate level of impairments.

	1 st Exercise 2 nd semester 2011	2 nd Exercise 2 nd semester 2012	3 rd Exercise Jun-Jul 2013	4 th Exercise Out 2013 - Mar 2014
Reference date:	30 June, 2011	30 June, 2012	30 April, 2013	30 September, 2013
Aim:	 Credit portfolio assessment (EUR 281 Bi - 72% to 100% of each bank total credit portfolio) Credit risk capital requirements validation Assessment of the parameters and methodologies used in the stress-test exercises 	 Credit portfolio assessment – exposures to the construction and real estate sectors in Portugal and Spain (56% of the population analyzed – EUR 69 Bi). 	 Credit portfolio assessment (EUR 93 Bi analyzed) 	■ 12 economic groups (EUR 9.4 Bi)
Results:	 Impairment reinforcement needs: EUR 596 M Increase of total capital requirements: 0.6% Impact on Tier 1 ratio: from 9.1% to 8.8% 	Impairment reinforcement needs: EUR 474 M	 Impairment reinforcement needs: EUR 1,127 Bi (reinforced by 30 June, 2013) 	■ Impairment reinforcement needs: EUR 1,003 Bi Source: Banco de Portugal

PORTUGUESE BANKING SECTOR OVERVIEW

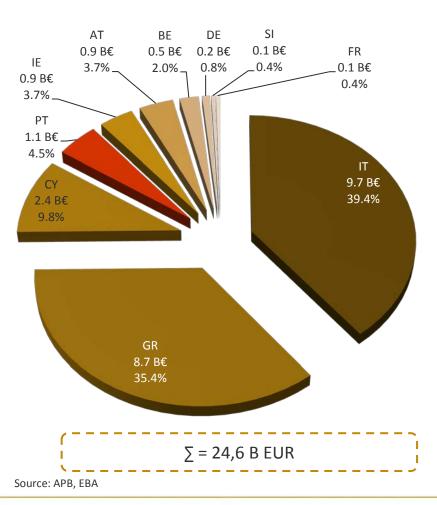
Annex:

Comprehensive Assessment





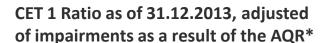
Comprehensive Assessment results revealed capital shortfalls for 25 european banks, totalling 24,6 billion euro.

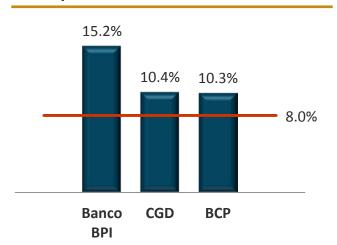


- In October 2014, the European Banking Authority presented the results of the comprehensive assessement conducted to 130 European banks, which accounted for 81.6% of the total banking assets of the countries belonging to the Single Supervisory Mechanism as of 31st December 2013.
- The Comprehensive Assessment consisted of two components:
 - AQR (Asset Quality Review) –
 assessment of the carrying value of the
 banks' assets;
 - Stress Tests examinitation of the resilience of banks to macroeconmic scenarios (baseline and adverse scenario).
- The capital shortfall identified amounted to 24,6 billion euro.

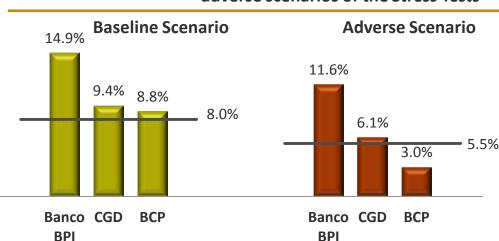


In Portugal, the exercise covered three banking groups which successfully concluded AQR and shown resilience under the baseline scenario of the stress tests.





CET 1 Ratio projected for 31.12.2016, under baseline and adverse scenarios of the Stress Tests*



The assumptions of the exercise were particularly severe for Portuguese banks since the reference was already very unfavourable due to the macroeconomic context that Portugal has been experiencing.

In 2014 BCP took measures to overcome the capital shortfall identified in the adverse scenario, such that it already exceeds the minimum requirements, however due to methodological reasons those were not taken into account in the exercise.

Fonte: APB, Banco de Portugal, EBA

^{*} Of the Portuguese banks included in the exercise.

PORTUGUESE BANKING SECTOR OVERVIEW

